

THE INFORMATION YOU NEED



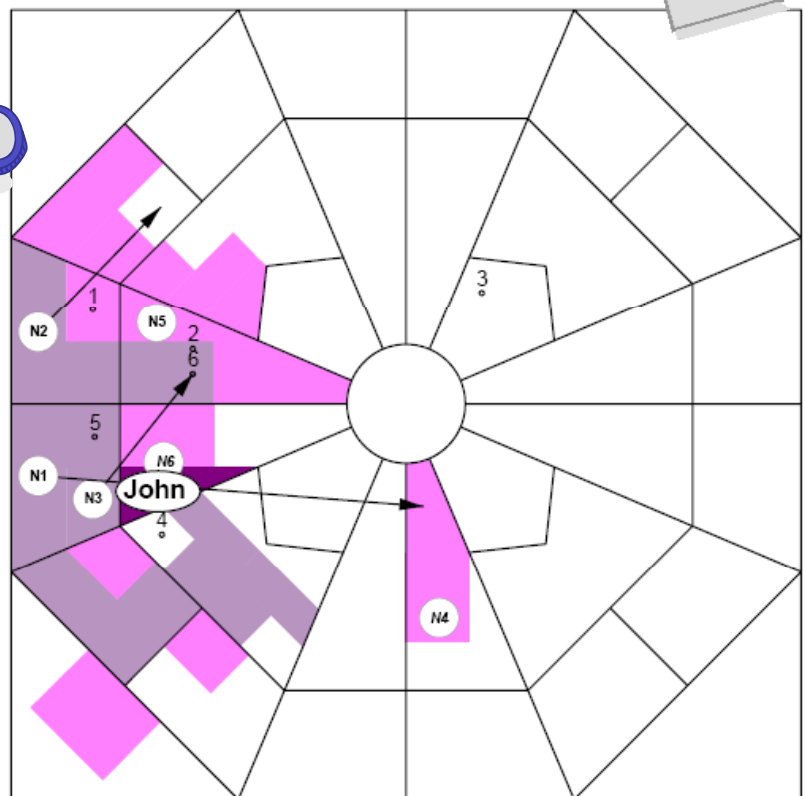
Extended DISC Personal Analysis 360 report can be used as a part of:

- ❑ **Communication workshop** – increases openness and improves quality of communication
- ❑ **Team building workshop** – supports building trust and team spirit
- ❑ **Self-development / feedback tool** – supports creating individual development plan
- ❑ **Individual Coaching** – gives a possibility to gain unique feedback from others
- ❑ **Team Coaching** – helps to increase openness and improve information sharing within a team
- ❑ **Management tool** – supports manager in adjusting their own style to team's behavioral needs
- ❑ **Job performance review** – e.g. sales representatives can improve own effectiveness by getting feedback from their customers



What information can be found in Extended DISC Personal Analysis 360 report?

- ❑ What is the person's natural behavioral style
- ❑ What are the comfort areas of the person
- ❑ How others perceive behavioral style of this person
- ❑ How others would like to see this person's behavior in current environment
- ❑ Use it as a means to really consider what kind of development plan to create



How to do it in 3 steps:



Ask all participants to fill in the Extended DISC Personal Analysis questionnaire



Ask assessors to fill in the Extended DISC Personal Analysis 360 questionnaire for the assessee



Prepare the Extended DISC Personal Analysis 360 report for the assessee

Assessors		
No.	Name	Profile
1	Sample, Anna	SC --> ICS
2	Sample, Bob	CS --> CS
3	Sample, Cindy	SC --> CSI
4	Sample, Diana	ISC --> ISC
5	Sample, Eric	CSD --> 002
6	Sample, Frank	SCI --> SCI